

Minnesota Hospital Association

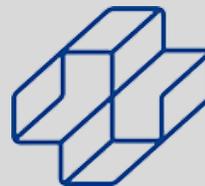
2022 MHA - HFMA

FALL FINANCE

CONFERENCE



Minnesota Hospital Association



hfma™

healthcare financial management association

Oct. 11 - 12, 2022
Crowne Plaza Minneapolis West
Plymouth, MN



Ethical Dilemmas in Health Care Finance

Boz Bostrom, professor of accounting & finance, St. John's and St. Ben's University

Wednesday, Oct. 12, 2022 - 8:30 - 9:45 a.m.

Boz Bostrom will cover ethics and leadership. There will be a focus on learning from real-world ethical violations involving health care professionals and finance leaders. Participants will learn what their responsibilities are and how to implement best practices for meaningful ethical leadership. 1.5 hours of ethics CPE credits will be available.

The Current State of Hospital Finances

Erik Swanson, senior vice president, data and analytics, Kaufman Hall

Wednesday, Oct. 12, 2022 - 10 - 11 a.m.

Kaufman Hall has been tracking monthly reporting by hospitals and health systems and has worked in collaboration with the American Hospital Association (AHA) to share the results. Erik Swanson will present regional and national financial and volume trends. This session look at the current headwinds faced by hospitals and health systems and discuss what is driving those trends.

Price Transparency: Using the data for strategic advantage

Martie Ross, JD, office managing principal Kansas City, PYA

Wednesday, Oct. 12, 2022 - 11 a.m. - 12 p.m.

The Centers for Medicare & Medicaid Services (CMS) has been layering on several price transparency requirements of hospitals including posting of payer-specific negotiated rates, a listing of 300 shoppable services to provide good faith estimates to self-pay patients. This session will review the CMS requirements, identify concerns with the data, examine the variation in pricing, and the use of the posted data in benchmarking.

Healthcare Financing Trends

John Henningsgard, managing director, co-head of Public Finance Healthcare Group

Mickey Mendoza, vice president, public finance healthcare group, Sandler Piper & Co.

Wednesday, Oct. 12, 2022 - 1 - 2 p.m.

The health care market has been turned on its head by an unprecedented pandemic, a workforce shortage, inflation, and deep financial challenges. Presenters will provide an overview of what trends they are seeing in the health care market and identify potential opportunities that may exist to help mitigate current financing challenges. Participants can anticipate a better understanding of the key financial measures that influence access to capital and tips for managing the balance sheet.



Medicaid Reimbursement Funding: New Options

Steve Perlin, Health Management Associates

Wednesday, Oct. 12, 2022 - 2:15 - 3:15 p.m.

Minnesota's Medicaid reimbursement rates has been relatively stagnant for over 10 years. Steve Perlin will illustrate some of the CMS-approved methods other states are implementing to enhance their payment rates. Participants will learn about various levers that can be used to leverage more funding for hospitals and health systems.

State Budget Forecast: What's Next?

Jim Schowalter, commissioner, MMB

Wednesday, Oct. 12, 2022 - 3:15 - 4:15 p.m.

The large state budget surplus went largely unspent in the 2022 legislative session. With elections and a new legislature coming in 2023, Jim Schowalter will provide insights on where the surplus is at and his insights on the State's priorities.

Registration Information

Audience

Tuesday, Oct. 11, 2022 from 2 - 5 p.m.

This session is intended for CFOs and finance committee members ONLY.

Tuesday, Oct. 11, 2022 from 5 - 6 p.m.

Happy hour - all Tuesday and Wednesday conference attendees are invited to attend.

Wednesday, Oct. 12, 2022

This conference is intended for CFOs, finance committee members, C-suites, finance committee members, reimbursement managers, billing specialists, leaders or directors of business offices, and compliance/risk officers.

Accommodations

Crowne Plaza Minneapolis West

The [2022 MHA - HFMA Fall Finance Conference](#) will be held at Crowne Plaza Minneapolis West. Conference participants should make hotel reservations directly with Crowne Plaza. Registration can be found [here](#). **Reservation deadline is Oct. 3, 2022.**

If you have special health, mobility, or dietary needs, please indicate these when making your hotel reservations.

Please register for the MHA event first before booking for lodging.



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Fees and Conference Registration

MHA - HFMA Fall Finance Conference registration is \$275 per person for MHA members and associate members. **Registration is limited to MHA members and associate members ONLY.**

Registration fees, less a \$25 cancellation fee, are refundable if notice is received more than five days prior to the Oct. 7, 2022 event date. No shows will be billed.

What to Wear

Business casual is suggested attire for all education sessions and networking events. Please remember that hotel meeting rooms are typically colder than a normal business environment, so you may need a sweater or jacket in the education sessions.

Continuing Education Credit

Boz Bostrom, St. John's professor, will provide 1.5 credit hours certificates for those that need the ethics credits for CPA.

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Schedule of Events

Tuesday, Oct. 11

2 – 5 p.m. (CFOs & finance committee members ONLY)

Finance committee-style agenda with an interactive planning session to discuss options for getting through this financial position

5 – 6 p.m.

Happy Hour

Wednesday, Oct 12

8 a.m.

Coffee and light breakfast

8:15 - 8:30 a.m.

Intro remarks MHA & HFMA

8:30 - 9:45 a.m.

Ethical Dilemmas in health care finance – Boz Bostrom, St. John's University

9:45 - 10 a.m.

Break

10 - 11 a.m.

The current state of hospital finances - Erik Swanson, Kaufman Hall

11 - 12 p.m.

Price transparency: using the data for strategic advantage - Martie Ross, PYA

12 - 1p.m.

Lunch

1 - 2 p.m.

Health care financing trends– John Henningsgard and Mike Mendoza, Piper Sandler & Co.

2 - 2:15 p.m.

Break

2:15 - 3:15 p.m.

Medicaid reimbursement funding: New Options - Steve Perlin, HMA

3 - 4 p.m.

State budget forecast: what's next? – Jim Schowalter, MMB Commissioner

4 p.m.

Adjourn