Reforming Health Care:
With Help from Washington, and Without It

Rich Umbdenstock

Minnesota Hospital Association
20th Annual Trustee Conference
January 6, 2012

The Year of the Deficit

Some Bad Ideas

• Medicaid
• Medicare
D.C. Learnings: Bad Policy Ideas

Some Bad Ideas

- Medicaid
- Medicare
**Of Special Concern**

- Medicare bad debt payments
- Hospital outpatient E&M payments
- Extending the cap on therapy services
- Weakening prohibition on new physician-owned specialty hospitals
- Retrospective coding adjustments

**Our Message**

**Enough is Enough**

Hospitals already absorbing $155 billion in reductions...on top of:
- Federal regulatory actions (Medicare IPPS coding offset)
- State cuts

**Supreme Court**
2012

- Essential health benefits
- Meaningful use
- RACs

Future?
Care Systems of the Future

Key Strategies:
• Aligning hospitals, physicians, other providers
• Improving quality and safety
• Developing integrated information systems
• Improving efficiency and productivity, expenses

Care Systems of the Future

Core competencies:
• Designing and implementing patient-centered, integrated models of care
• Demonstrating visionary and accountable governance and leadership
• Strategic planning in a turbulent environment

Promotion of Proven Practices
**Equity of Care**

Increase:
- Collection and use of race, ethnicity and language preference data
- Cultural competency training
- Diversity in governance and management

---

**You Can Make a Difference**

- Grassroots participation
- Telling the Hospital Story
- Coalition to Protect America’s Hospitals

---

For more information, visit [www.equityofcare.org](http://www.equityofcare.org)
Thank You!