

Hays Companies

Agenda

- Asset Inventory and Baselines
- Vendor Management
- Incident Response Planning
- Resilience
- Insurance Considerations

Asset Inventory and Baselines



All. Together. Certain.

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Vendor Management



All. Together. Certain.

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FTC Civil Investigative Demand

Identify by title and date any contract (or other document) in which the Company required [vendor] to safeguard Personal Information it collects, processes, or stores on the Company's behalf.

Describe any security due diligence that the Company conducted on [vendor] when selecting [vendor] as a service provider to collect, process, and store Personal Information on the Company's behalf.

All. Together. Certain.

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FTC Civil Investigative Demand

Describe what, if any, steps the Company took to assess the security of the services or products [vendor] provided to the Company that collect, process, or store Personal Information (e.g. any website penetration testing the Company commissioned or performed.)

If [vendor] proposed to implement any safeguards for Personal Information or on websites, systems, or databases that collect, process, or store Personal Information on the Company's behalf, explain the timing and substance of [vendor's] proposal, whether the Company decided to accept or reject each proposed safeguard, and why.

All. Together. Certain.

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Incident Response Planning



All. Together. Certain.

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Resilience



All. Together. Certain.

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Insurance Considerations



All. Together. Certain.

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Insurance Considerations

- Retroactive Coverage
- Knowledge Provisions
- Minimum Standards Exclusions
- Vendors
- Social Engineering
- Benchmarking

All. Together. Certain.

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Hays Companies **Knowledge Provisions**

An Insured shall, as a condition precedent to such Insured's rights under this Policy, give to the Insurer written notice of any Incident or Claim as soon as practicable after any Control Group Member discovers such Incident or becomes aware of such Claim...

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Hays Companies **Minimum Standards Exclusions**

Whether in connection with any First Party Coverage or any Liability Coverage, the Insurer shall not be liable to pay any Loss: O. Failure to Follow Minimum Required Practices based upon, directly or indirectly arising out of, or in any way involving...

Any failure of an Insured to continuously implement the procedures and risk controls identified in the Insured's application for this Insurance and all related information submitted to the Insurer in conjunction with such application whether orally or in writing...

All. Together. Certain.

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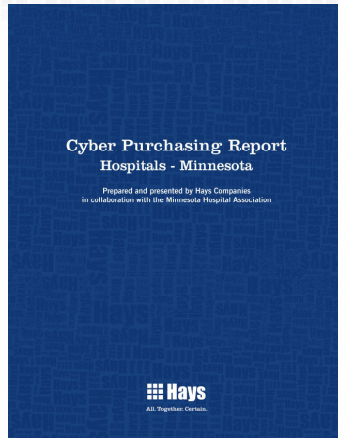
Hays Companies
Minimum Standards Exclusions

Insured's Computer System means a Computer System leased, owned or operated by an Insured or operated solely for the benefit of an Insured by a third party under written contract with an Insured.

Hays Companies
Social Engineering – Callback Requirement

Fraudulent Instruction will not include loss arising out of: Fraudulent instructions received by the **Insured** which are not first authenticated via a method other than the original means of request to verify the authenticity or validity of the request”

Hays Companies Benchmarking and Surveys



All. Together. Certain.

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Thank You



All. Together. Certain.

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